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Commercial Agents and the Law is a practical approach to the modern law relating to commercial agency agreements, a complete guide to the workings of the relationship between commercial agents and their principal within its domestic and European context.

[Commercial Agents and the Law | Taylor & Francis Group](#)

The European Directive on self-employed commercial agents and the UK Regulations springing from it are resulting in an ever increasing body of case law – much of which is either unsatisfactory or contradictory. Yet, despite this, the Commercial Agents (Council Directive) Regulations 1993 are still largely unknown.

[Agent law - Legal Expertise - Fox Williams](#)

In a partnership each partner is a general agent, while under corporation law the officers and all employees are agents of the corporation. The existence of agents does not, however, require a whole new law of torts or contracts. A tort is no less harmful when committed by an agent; a contract is no less binding when negotiated by an agent.

[Reading: Introduction to Agency and the Types of Agents ...](#)

An Agent is defined as a relationship between two parties called PRINCIPAL and AGENT, whereby, the function of the agent is to create a contract/s between the principal and third parties (or to act as the representative of the principal in other ways

[The Law of Agency](#)

A principal or agent is the legal agreement when one party acts on the behalf of the other. Other terms that might be used include a guardian, ward, administrator, executor, or employee. The law of agency is defined as the ability to act through another. In most cases, this applies to commercial relationships or contractual agreements.

[Define Agency in Business Law | UpCounsel 2020](#)

A commercial agent is defined in the Commercial Agents (Council Directive) Regulations 1993, SI 1993/3053 (the Commercial Agents Regulations) as: '...a self-employed intermediary who has continuing authority to negotiate the sale or purchase of goods on behalf of his principal, or to negotiate and conclude the sale and purchase of goods in the ...

[Agency—overview - Lexis@PSL - practical guidance for lawyers](#)

Duties of Agents. The definition of agency law deals with agent-principal relationships; that is a relationship where one party has the legal authority to act in place of another. Relationships that are commonly associated with agency law include employer-employee, administrator-decedent or executor, and guardian-ward.

[Definition of Agency Law: Everything You Need to Know](#)

The Regulations define a commercial agent as a "self employed intermediary who has continuing authority to negotiate the sale or purchase of goods on behalf of their principal or to negotiate and conclude such transactions on behalf of and in the name of that principal".

[Appointing a commercial agent - Pinsent Masons](#)

Legal Basis. The legal status of commercial agents in the European Union is regulated in the Council Directive 86/653/EEC of December 18 th 1986 on the coordination of the laws of the Member States relating to self-employed commercial agents. It is a minimum directive, which sets the lower limits for protecting commercial agents in the EU.

[Commercial Agents in the EU – EU-Distributors](#)

These Regulations implement Council Directive 86/653/EEC on the co-ordination of the laws of member States relating to self-employed commercial agents (OJ No. L382, 31 December 1986, p. 17). The directive is within the scope of the Agreement on the European Economic Area by virtue of paragraph 30 of Annex VII to that agreement.

[The Commercial Agents \(Council Directive\) Regulations 1993](#)

An agent in commercial law (also referred to as a manager) is a person who is authorized to act on behalf of another (called the principal or client) to create a legal relationship with a third party. Agency relationship in a real estate transaction Real estate transactions refer to real estate brokerage, and mortgage brokerage.

[Law of agency - Wikipedia](#)

The Commercial Agents Directive (Council Directive 86/653/EEC), implemented in Ireland with the Commercial Agents Regulations of 1994 and 1997, govern the relationship between a certain type of commercial agent and their principal. Commercial agents are a useful and cost-effective way to expand business into new markets.

[Commercial Agents Directive – Termination of Commercial ...](#)

This practice note examines the statutory and regulatory framework affecting commercial agents in the UK, in particular the application of the Commercial Agents Regulations 1993, UK and EU competition law applicable to commercial agency agreements, and various general statutes which are relevant to commercial agents, including the Corporate Insolvency and Governance Act 2020.

[Commercial agents | Practical Law](#)

In the UAE, commercial agencies are governed by the Federal Law Number 18 of 1981 concerning "Organizing Trade Agencies" (as amended by Federal Law Number 14 of 1988, Federal Law Number 13 of 2006, and Federal Law Number 2 of 2010). This law is often simply referred to as the UAE Agency Law.

[UAE Commercial Agency And Distribution Agreements ...](#)

The Commercial Agents (Council Directive) Regulations 1993 (the 'Regulations') are the UK's implementation of a European directive (EC Directive 86/653). They came into force on 1 January 1994 and govern the relationship between a certain type of "commercial agent" and principal.

[Summary of Commercial Agency Regulations | Perspectives ...](#)

The law provides two significant rights for the commercial agent: prior notice before termination of the agency contract and compensation for termination of the contract for the agent's efforts to increase the principal's clientele. Attached is an unofficial translation of the law. The Agency Contract Law (Commercial Agent and Principal), 2012 1.

[Export.gov - The Israel Agency Contract Law](#)

Agentlaw.co.uk For principals, agents, suppliers and distributors We provide practical, commercial legal advice for principals, agents, suppliers and distributors on all aspects of agency relationships. We tackle difficult issues head on and suggest realistic answers.

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The Commercial Agency Regulations 1993 implement an EC Directive which aims to reinforce the legal protection of commercial agents. A significant feature of the Directive is that it provides commercial agents, on the termination of their agency relationship, the right to claim a lump sum payment. [1] H